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MDE Pub Consultants  
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Dear Michael,

Following your assistance on our recent Rent review and MRO I would like to take this opportunity to thank you for your assistance during the process.

I am sure that we would not have reached such a successful conclusion to the rent review without your help and guidance.

You were always available to assist me with questions I had, gave me clear options at each stage and ensured that we always met any deadlines in a timely manner.

In addition your previous experience in successful negotiations and your knowledge of my pub company and those involved definitely gave me the 'edge' in terms of ensuring I pushed for the best possible deal.

In short your assistance was instrumental in achieving a reduction in my rent that saved me £75,000 over the remainder of the lease, a fantastic result!

Michael, thank you once again for your advice, support and guidance through this complicated process and I look forward to using you again and I would of course not hesitate to recommend you to any of my colleagues in the industry.

Yours sincerely,

James Sullivan-Tailyour