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My husband and I are leasehold tenants of an Enterprise Inns Pub and were referred to Michael Erridge of MDE Pub Consultants when we had our recent rent review. We had been given a tied rent offer with an increase of 375% and felt fairly powerless to be able to bring it to a reasonable level ourselves.

From my first phone call, and our subsequent meeting in person, with Michael it was clear he knew exactly how the Enterprise Inns model works, and how the barrage levels, and levels of discounts affects the amount of money generated for Enterprise Inns. His knowledge was invaluable in making the decision to apply for a MRO offer.

Michael guided us through the MRO application and took care of all aspects of the process for us, his appeal application was without a doubt much stronger than we could have made ourselves and we had a favourable assessment from the Pubs code Adjudicator. I feel the money spent was well worth it both financially, and for reducing the stress levels of a very stressful situation.

With Michaels guidance and negotiation we eventually agreed a moderate rent increase on our tied deal which I believe we wouldn't have achieved without the MRO on standby. I would without a doubt recommend Michael Erridge and MDE Pub consultants for their knowledgeable, efficient and professional help with rent review and MRO issues.

Louisa Potter

Director Bell.E17 Ltd